

Pre-Sales Consultant

Who are we looking for?

We are looking for a transient and fluently English-speaking Technical Sales Consultant who knows everything about JavaScript, HTML/CSS, Json, JQuery & RestAPI. You will be office based in Ede but once or twice a month you will be traveling abroad to do a full inventory at a customer. After the sales department sells one of our products, you will be responsible for the scope of work and the estimate of hours for the implementation. We are looking for a strong person with good communication skills because you will be in between the sales team and the customer. Your constructive criticism will always be serving our commercial goals.

As Technical Sales Consultant

- You have in-dept knowledge of JavaScript, HTML/CSS, Json, JQuery en RestAPI.
- You are familiar with PHP, WordPress, NodeJS, PostScript, PCL and AFP.
- You can keep the peace in an environment where, from different channels input is coming and output is expected.
- You think personal contact with the customer is the icing on the cake. A good business relationship is self-evident.
- Traveling to (South)East-Europe, the Middle-East and the Nordics is not a problem. During these trips you will be gone from 1 day up to a week.
- You think it important to keep up with new developments, so you can respond to changes quickly.

But mostly we are looking for a Technical Sales Consultant who perfectly fits our organization in character, motivation and skills. Besides that, our candidate is probably:

- Someone with a relevant education and more than 5 years experience
- A strong personality who is comfortable in an organisation where English is the working language used.
- An innovative and creative person who by listening, knows how to find the best solution for his customer. You also have the ability to influence and persuade others.
- A technical expert who knows how to keep the peace, knows how to prioritize and deals with the situation accordingly. Someone who does not wait and see but takes action.

Do you recognize yourself in the above? Then you could be our new Technical Sales Consultant.

In our Ede office you will work with 30 colleagues, worldwide you will be part of a team of 250 enthusiastic coworkers (Lunies). In an informal atmosphere we keep developing ourselves. We offer solutions to customers like BNP Paribas, Danone, Staples, UPS Supply Chain Solutions and T-Mobile. The Technical Sales Consultant reports to the Territory Manager who is responsible for the Scandinavia to the Middle-East.

Are you enthusiastic about this job and are you curious what we can offer you?

- A challenging job with all the space and freedom to develop yourself and grow into an expert. We invest in your future by making it possible to go to conferences, meet-ups and seminars.
- You will be working for customers like BNP Paribas, T-Mobile en Caterpillar.
- 25 vacation days plus an extra day off for every 5 years of service.

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- Flexible working hours and the possibility to work from home every now and then.
- Pension scheme paid for 50% by the employer
- Business telephone
- Reimbursement for internet at home.
- An autonomous job with an international, open organization.

Interested?

Go to: <https://goo.gl/Cqq2EG>

During the application process an assessment and CV okay will be used. If you have any questions you can contact Taco Holkema, recruiter Effectus-HR at 06-30152372.