



# The Benefits of Becoming an OL Partner

Our technology helps your customers revolutionize their document and information processes as part of their digital transformation journey.

When you become an OL Partner, we help you identify new opportunities and close deals. And because only **Objectif Lune Partners can sell our OL Solutions**, joining our partner program means growing your business and sales.

Why Choose OL as a partner?

## We add value to your sales

Together, we can help customers go from manual, paper-based processes to automated digital processes, step by step, without overhauling their entire organization.

## We've solved the integration problem

Because we are a middleware, our technology connects to a companies' various systems and extends their functionality to enable the enterprise-wide automation of business processes and **information management**.

What we do

At Objectif Lune, our aim is to meet our customers' needs and deliver a solution that truly benefits them. Sharing our approach and choosing our products will give you a leg up on your competitors, help you speak your customer's language and at the same time, let you focus on selling your core products.

Our solution based approach enables you to scale the conversation and take your customer on a journey; once one business units issue has been resolved, together we can take the next step and resolve further information management issues.

*We look forward to meeting with you to assess our potential mutual growth.*

Becoming an OL partner means



### Increased revenue

Increased revenue with the sale of core products, licenses and solutions.



### Business growth

Not only can you benefit from selling licenses, but also from implementation or support.



### Support from our community



A list of **referenceable customers** from around the world.